My Junk Removal Price Sheet

Fill in your own rates, costs and prices. Keep it handy for quick quotes.

1. My rates, costs & production time

Calculator setting	My number	Notes
Target $ per person-hour		
Your minimum $ per person-hour		
Minimum job price $		
Setup minutes		
Minutes: minimum load		
Minutes: 1/4 load		
Minutes: 1/2 load		
Minutes: 3/4 load		
Minutes: full truck		
Stairs: extra minutes		
Minutes per heavy item		
Vehicle cost per mile $		
Round up to nearest $		
Quote valid for (days)		

Price = work/60 x target + dump + trip, rounded up, never below minimum. Real $/hour subtracts dump and gas.

2. Service choices & adjustments

Load size: Minimum / 1/8 load / 1/4 load / 1/2 load / 3/4 load / Full truck

Stairs / carrying down?: No / Yes

Use the free calculator, then copy your own prices below: quotecubby.com/junk-removal/calculator/

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3. Job inputs, add-ons & travel

Job detail / add-on	Quantity / choice / cost	Notes
Load size		
Stairs / carrying down?		
Heavy items (count)		
Dump / landfill fee $		
Extra minutes		
Crew size (people)		
Round-trip miles		
Round-trip drive (minutes)		

4. My service menu

Service / size	Price $	Est. minutes	Real $/h	Notes
Min				
1/4				
1/2				
3/4				
Full				

Payment / deposit _____

Cancellation notice _____

Scope / exclusions _____

Price valid until _____

5. Time log: check your estimates

Date	Job	Est. min	Actual min	Costs $	Price $	Real $/h

Notes

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